



# *Seven traits of effective procurement leaders.*

THESE SKILLS WILL SET YOU APART

Swipe



# 7

## *Self Awareness*

Procurement practitioners with strong self awareness understand how their actions impact those around them, and proactively respond to the challenges they face.

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# 2

## *Long Term & Strategic Thinking*

Strategic thinking involves considering the bigger picture rather than focusing solely on the immediate problems at hand. True leadership is setting clear goals and objectives and formulating a plan to work towards them.

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# 3

## *Discipline*

With self awareness and thinking long term comes the ability to remain disciplined. Prioritize important tasks, avoid distractions, and remain focused on what truly matters.

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# 4

## *Effective Communication*

Strong communication skills give you the ability to build mutually beneficial relationships with internal and external parties that can lead to cost savings, improved efficiency, reduced waste, continuity of supply, and more.

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# 5

## *Empathy*

Develop the ability to listen empathetically and understand the issues before offering advice. Promote cross-functional collaboration, spend time with other functions, and work towards the same end goals.

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# 6

## *Team Mentality*

Leaders who promote true collaboration will undoubtedly build teams who are ready to find new solutions to old problems. It's also recognizing that together, they can garner better results than they could on their own.

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# 7

## *Curiosity*

In order to remain an effective leader, we must commit time to “renewing” ourselves. Make room for growth, ask the right questions, seek out what’s next, approach others and situations with curiosity, not judgment.

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