

## GPO COMPARISON CHART

	UNA	CORETRUST	PROCURE ANALYTICS	CORCENTRIC	CENTERPOINT GROUP	FOODBUY	CHAMPS GROUP PURCHASING	CNECT GPO	COMMONWEALTH PURCHASING GROUP
Who They Serve	Private Sector Businesses	Large Corporations	MRO & Packaging	All	All	Foodservice Industry	Health & Non- Health Industries	Healthcare & Education	Healthcare & Education
Collective Buying Power	\$100B+	N/A	\$1.7B	\$320B	\$850M	\$30B	\$60B	\$82B	N/A
Number of Members	100,000+	3,000	1,000	2,000	N/A	80,000	20,000	30,000	800
Number of Supplier Contracts	5,000+	80	N/A	30	N/A	2,500	2,600	3,500	65
Average Member Savings	18-22%	N/A	5-10%	18%	19.5%	N/A	10-20%	8-75%	18-20%
Year Established	2012	2006	2009	1996	2006	1999	1916	1979	1998
Consulting Services	<b>✓</b>	<b>~</b>	<b>~</b>	<b>✓</b>	<b>✓</b>		<b>✓</b>		
Analytics & Reporting	<b>✓</b>		<b>✓</b>	•	<b>✓</b>	<b>~</b>	<b>✓</b>		<b>✓</b>
Member Education	<b>✓</b>		<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>	<b>~</b>	•
Dedicated Account Manager	•	<b>~</b>	<b>~</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>~</b>	•
Spend Analysis	•	<b>~</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>~</b>	<b>✓</b>	<b>✓</b>	•
Procurement Tools	<b>✓</b>	<b>~</b>	~	<b>✓</b>	~	<b>~</b>	<b>✓</b>	<b>~</b>	<b>~</b>