



SAMPLE COST ANALYSIS

SHIPPING

This cost analysis shows real shipping data for an Una member from January - March 2022. Spend amounts are compared to Una's contracted pricing with a leading national shipping brand.

| SERVICES | CURRENT SPEND | DISCOUNTED PRICING | SAVINGS | ANNUALIZED |
|--------------------|---------------|--------------------|---------------|---------------|
| 2-Day Air | \$ 155,445.80 | \$ 127,417.75 | \$ 28,028.05 | \$ 112,112.20 |
| Economy | \$ 27,408.33 | \$ 26,879.60 | \$ 528.73 | \$ 2,114.92 |
| Next Day Overnight | \$ 13,790.29 | \$ 11,305.63 | \$ 2,484.66 | \$ 9,938.64 |
| Priority Overnight | \$ 92,656.74 | \$ 64,468.47 | \$ 28,188.27 | \$ 112,753.08 |
| Standard Overnight | \$ 209,025.96 | \$ 144,835.31 | \$ 64,190.65 | \$ 256,762.60 |
| Ground | \$ 194,371.29 | \$ 157,751.52 | \$ 36,619.77 | \$ 146,479.08 |
| Ground Return | \$ 1,609.72 | \$ 1,311.85 | \$ 297.87 | \$ 1,191.48 |
| Home Delivery | \$ 13,475.34 | \$ 11,225.46 | \$ 2,249.88 | \$ 8,999.52 |
| Total | \$ 707,783.47 | \$ 545,195.59 | \$ 162,587.88 | \$ 650,351.52 |

OVER \$650,000 IN ANNUAL SAVINGS

SAVING 23% ON SHIPPING COSTS

In addition to annual cost savings, this member is also saving on fuel surcharges and other costs thanks to additional discounts and price protections that are built into Una's contract.

Visit www.una.com/shipping to learn more.