



SAMPLE COST ANALYSIS

FOOD MARKET BASKET

This partial cost analysis shows real data from a current Una member as it relates to their food spend.

As part of the discovery process upon joining Una, a market basket can be done to compare your current spend to Una's contracted pricing.

We have the ability to cross reference multiple national distributors and pre-negotiated contracts to find the best solutions for your organization.

This helps visualize the savings that are possible via the group purchasing model and allows you to make informed decisions regarding food costs and product selection.

Typically, a food market basket will compare 25 - 50 line items depending on a member's typical food order. Under special circumstances, a market basket may be able to contain 100+ line items.

RESULTS

SAVING 20% ON FOOD COSTS

In addition to cost savings, this member has access to quarterly reports to uncover additional savings, price protections, and resources to help circumvent supply chain disruptions and product shortages.

PRODUCT #	DESCRIPTION	CURRENT SPEND	UNA PRICING	SAVINGS
1960657	HAM CKD SLI .67OZ	\$ 54.65	\$ 37.67	\$ 16.98
5069139	HAM DICED SMOKE #2	\$ 46.69	\$ 39.18	\$ 7.51
566838	BEEF GRND BULK 81/19 CHUB FRS	\$ 3.89	\$ 2.83	\$ 1.06
2596872	EGG PATTY RND	\$ 33.35	\$ 28.97	\$ 4.38
5132234	CHEESE AMER 120 SLI YEL	\$ 73.95	\$ 54.56	\$ 19.39
7280365	YOGURT VANILLA NONFAT	\$ 36.39	\$ 28.70	\$ 7.69
2155830	CHICKEN POPCORN WHL GRN FC	\$ 97.35	\$ 81.90	\$ 15.45
3196938	CHICKEN BRST FAJITA FIL STRP	\$ 50.95	\$ 50.80	\$ 0.15
2181705	PEACH DICED CH EXTRA LS	\$ 51.99	\$ 48.83	\$ 3.16
4015657	APPLESAUCE FANCY SWEETENED	\$ 51.59	\$ 41.77	\$ 9.82
4062378	BEAN GREEN CUT	\$ 33.15	\$ 30.71	\$ 2.44
4092334	PINEAPPLE CHUNK JCE FCY	\$ 57.85	\$ 43.05	\$ 14.80
4094587	CEREAL CHEERIOS GLTN FR BLKPK	\$ 50.15	\$ 41.21	\$ 8.94
4730883	CRACKER ASST MEDLEY SLEEVES	\$ 56.79	\$ 28.94	\$ 27.85
5357322	COOKIE GRAHAM TEDDY CINNAMON	\$ 45.29	\$ 35.55	\$ 9.74
5848056	RICE LONG GRAIN AND WILD	\$ 35.95	\$ 33.45	\$ 2.50
6272124	CEREAL KIX BULKPAK	\$ 53.99	\$ 44.02	\$ 9.97
7763675	SALAD FRUIT TROPICAL JCE	\$ 54.59	\$ 40.66	\$ 13.93
8344303	CRACKER GRAHAM SCOOPY CINN STK	\$ 82.75	\$ 52.30	\$ 30.45
1474964	VEGETABLE BLEND CALIF GR A	\$ 38.95	\$ 25.46	\$ 13.49
2272575	TORTILLA FLOUR PRSSD 6"	\$ 24.25	\$ 21.06	\$ 3.19
3257955	MUFFIN ENGLISH PLAIN FRKSPLT	\$ 18.25	\$ 13.20	\$ 5.05
6366690	MUFFIN BLUEBERRY WHL GRN IW	\$ 38.49	\$ 34.52	\$ 3.97
8267199	TOAST FRENCH STICKS BTRD	\$ 29.99	\$ 18.47	\$ 11.52
1846390	CEREAL TASTEEOS RESEALABLE	\$ 32.35	\$ 30.91	\$ 1.44
3548385	ORANGE MANDRN WHL SEC LGHT SYR	\$ 45.45	\$ 42.73	\$ 2.72
3678893	PEACH SLI Y/C PEAR JUCE DOMSTC	\$ 54.99	\$ 50.21	\$ 4.78
4008769	SYRUP PANCAKE AND WAFFLE	\$ 43.10	\$ 35.69	\$ 7.41
4075487	CRACKER TOWNHOUSE BULK	\$ 50.69	\$ 34.13	\$ 16.56
4092334	PINEAPPLE CHUNK JCE FCY	\$ 68.19	\$ 43.05	\$ 25.14
4482006	CRACKER CHEEZITS ORIG	\$ 27.65	\$ 16.76	\$ 10.89
4891883	PEAR DICED IN PEAR JUICE	\$ 57.69	\$ 53.65	\$ 4.04
4989604	SALAD FRUIT TROPICAL LT SYRUP	\$ 51.35	\$ 48.70	\$ 2.65
566838	BEEF GRND BULK 81/19 CHUB FRS	\$ 3.85	\$ 2.83	\$ 1.02
1971911	CORN DOG CHKN MINI WHL GRN CN	\$ 36.69	\$ 34.25	\$ 2.44
6131910	DOUGH ROLL SWEET CINN W/WHL GR	\$ 45.95	\$ 28.85	\$ 17.10
2819649	CHEESE CHDR MILD FCY SHRD YEL	\$ 20.10	\$ 14.06	\$ 6.04
4384214	CHEESE MOZZ STRING	\$ 48.15	\$ 47.32	\$ 0.83
TOTAL		\$ 1,707.44	\$ 1,360.95	20%